

# Owning vs. Renting Mats:

# It Adds Up Over Time!

Purchase	3' x 5' Machine Washable	1st Yr Cost	Year 2 SAVINGS	Rental	3' x 5' Mat	Weekly Cost	1st Year Cost
Initial Cost	\$245.50	\$288.66	<b>\$231.34</b>	Initial Cost	\$0.00	\$ 5.00	<b>\$ 260.00</b>
Maintenance/Year	\$43.16*						
5 Mats	\$1227.50	\$1270.66	<b>\$1329.34</b>	5 Mats	\$0.00	\$ 25.00	<b>\$ 1,300.00</b>

\*Based on 5 min/weekly @ \$10.00 hr. = .83 x 52 weeks

## Do you have the correct mat in use for each application?

**When you OWN, you have over 100 choices... VS. When you RENT, your choices is:**

*Limited Sizes and Selections*



### Entrance

- Indoor Scraper
- Indoor Walk-Off
- Outdoor Recess
- Outdoor Logo Scraper



### Entrance

Standard Olefin Walk Off Mat



### Anti-Fatigue

- Rubber
- Vinyl
- Specialty Sponge
- Runners

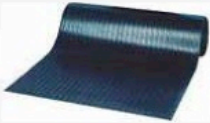


### Trap Dirt/Water

- Reduced Maintenance Cost

### Safety

- Reduces Accidents
- Prevents Lawsuits



### Floor Protection

- Clear Carpet Protector

You need choices because there are more reasons and applications than just a rubber backed walk-off mat.

## Are your mats becoming a safety hazard? Do the mats enhance your image?



### Cactus Mat Custom Fit Mats

Our mats look better because they can be custom fit around revolving doors, corners, pillars, furniture, elevators, hallways and entrances. Rental mats have standard sizes without custom options.

### Maintenance



Cleaning mats can easily be added to the maintenance department responsible for cleaning floors. This helps you recognize when a mat is ready to be replaced, preventing potential lawsuits and keeping dirt off the floor. Over-laundered rental mats will come back with edges missing, nylon patches or ripples/wavy edging.